

# Walk together To a further stage

**Value up for next stage**



We will capture the times  
and support the lifestyles of the future.

Founded in 1894, we started out as a Western fabric merchant.

We have expanded our business from textiles to apparel products, living products and construction and industrial materials.

As a trading company, we have always been committed to meeting the essential needs of our customers and society, and to solving our customer's problems by creating products and services that are closely related to people's daily lives.

We aim to be a company that contributes to the enrichment of lifestyles and culture by creating new value through the collective strength of the group.

# Representative Message / Management Philosophy

## "Environmental changes create new business opportunities"

Through manufacturing, we aim to be a company that realizes a rich lifestyle and contributes to the improvement of living culture.

Tamurakoma Co., Ltd. was founded in 1894 by the founder Komajiro Tamura in Osaka with the slogan "Tamurakoma of Design". The day will come. We are grateful for the support and patronage of many customers, business partners, and related companies that have allowed us to continue our business in the field centered on textiles for a long time.

In the environment surrounding us, movement restrictions continued due to the unprecedented spread of the new coronavirus, but after the easing, the movement of people both domestically and internationally has increased and various changes are occurring. Add to that the unstable world situation, and our future business environment is expected to continue to become more and more uncertain.

However, changes in the environment also present business opportunities for the emergence of new needs and the creation of products and services that meet those needs. In particular, I think it will be a big change that consideration of environmental issues will become even more important in future business. Tamurakoma's predecessors also responded to the changing times and challenged many businesses other than textiles. He will never forget the frontier spirit of his predecessors, and will continue to take on new challenges with "aspiration" in any field.

In order to further advance our management philosophy, "Through manufacturing, we aim to be a company that contributes to the realization of affluent lifestyles and the improvement of lifestyles and cultures." We will aim for further growth.

We look forward to your continued guidance and encouragement in the future.



President and CEO  
Kiyohito Hori

## Management Philosophy

### 01 No.1 customer reliability company through transformation and creativity

Tamurakoma treats customers with sincerity and openness, and aims to be the No.1 customer trust company through great transformation and creativity.

### 02 Contribute to improving lifestyle with a rich lifestyle

Tamurakoma realizes a rich lifestyle through manufacturing. We aim to be a company that contributes to improving living culture.

### 03 Textile professional and global company

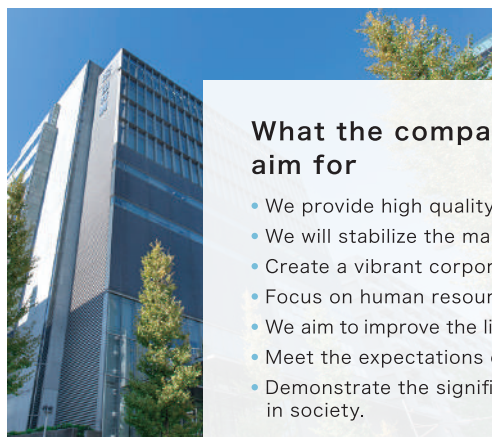
Tamurakoma aims to be a textile professional, crossing national borders, and becoming a global company that provides products that satisfy our customers.

### 04 Human harmony-respect for employee independence and ability

Tamurakoma respects the harmony of people, respects the independence and abilities of employees, and aims to be a company that is recognized and trusted by society and continues to grow endlessly.

### 05 Proactively solid and improve corporate value

Tamurakoma aims to truly improve its corporate value by steadily practicing endless progress and positive and steady practice that does not forget self-discipline.



### What the company should aim for

- We provide high quality service.
- We will stabilize the management base.
- Create a vibrant corporate culture.
- Focus on human resource development.
- We aim to improve the lives of our employees.
- Meet the expectations of shareholders.
- Demonstrate the significance of existence in society.



## Behavioral guidelines

### What we should aim for

- Win customer satisfaction and trust.
- We aim to be a textile professional.
- Strive for self-improvement and self-innovation.
- We act swiftly and always try new things.
- We pursue new possibilities with flexible ideas.
- We practice open and fair activities.
- We will act in line with Tamurakoma's management philosophy.

# History

Introducing the history of our company, which is celebrating its 129th anniversary. While inheriting the business at the time of its founding, we have taken on various challenges in line with the changing times.

## 1894 1894 Founded

1894 (Meiji 27) The first Tamurakoma founded "Koudaya Tamura Shoten". We were particular about the products that are unique to Tamurakoma, and released products one after another. Western goods such as muslin dominate the industry. In 1898, a "design room" was set up to strengthen design and planning capabilities. It made a name for itself as "Tamura-koma of design".

### 1900

Ordered a print designated by Tamurakoma from the UK for the first time in Japan. It has a great reputation as a British print with a Japanese pattern.



## 1920 1918 - 1931 Entering overseas markets

Established Tamurakoma Shoten Co., Ltd. in 1918. During the financial crisis of the 1920s, as the domestic market cooled, he sought overseas sales channels. We actively held exhibitions to develop markets in Southeast Asian countries and cultivated sales channels.

### 1934

Focusing on the future of rayon, which can be produced in-house in Japan, we entered the production sector. Founded Taiyo Rayon in 1934. Completed a factory in Okayama prefecture and started production of rayon.



## 1940 1945 - 1952 Strengthening joint development with manufacturers

After the war, while suffering from the recession, we focused on developing new product plans with special contracts with manufacturers, especially Rayon. Since the beginning of the 1950s, synthetic fibers jointly developed with manufacturers have grown into a major pillar of business.

### 1950

Shochiku Robins, owned by the second generation Tamurakoma, won the Central League of Professional Baseball.

### 1958

Designated as a Japan-China friendship trading company.



## 1960 1961 - 1969 Enhancement of bedding and interior department

The era is a period of high economic miracle. The standard of living has improved and people are spending more on their lives. Tamurakoma did not overlook the trend of the times and actively worked on bedding (indoor clothes and futons) and interiors, and in 1965 made a leap forward to become a top trading company in the curtain field.

### 1979

Sales exceeded 100 billion yen.



## 1980 1985 - Focus shift to commercialization and overseas production

From the bubble economy to the Heisei recession. Tamurakoma faces a major turning point in the turbulent flow of the times when the future is difficult to read. One is the strategic strengthening of secondary products. We tried to break away from the fabric business. On the other hand, production has shifted overseas. Starting with the opening of an office in Shanghai in 1985, Beijing, Seoul and Taipei (1986) were established. Tamurakoma(Hong Kong) Co., Ltd. was established in 1994, which is the 100th anniversary of the company's founding, and Tamurakoma(Shanghai) Textiles Co., Ltd. was established in 2001. After that, he expanded his activities mainly in Asia to Dalian (2006), Ho Chi Minh office (2007), Tianjin office (2011), and Tamurakoma&Co.,Ltd.(Yangon Branch)(2013).

### 1990 - 1992

In 1990, the Osaka Head Office was completed. Two years later, the new Tokyo branch office building was completed. Tamurakoma Base development has progressed for the second century.



## 2000 2014

120th anniversary of founding. Completed the new office building of the Tokyo Head Office office. Started both Tokyo and Osaka head office systems.

### 2017 - New corporate mark formulation

Formulated a corporate mark with a view to strengthening exports overseas and further globalization. In the same year, it opened its Munchen Representative Office and took the first step to strengthen its export business.

### 2019 - 125th anniversary of founding

Established Dhaka Representative Office to improve production background in Bangladesh

### 2019 - 2020 Joining a new group company

Established Tsucra Co.,Ltd. to enter the 100-yen uniform market based on the 10th basic policy of medium-term management. Acquired Takura Bandage industry group, which manufactures and sells sanitary materials. Acquired Seiko Denki Seisakusho Group, which manufactures and sells wire harnesses.





# Domestic sales office/ group companies

Our company continues to expand, including businesses other than textiles. Introducing the domestic network that supports our business.

As a trading company, we have always been committed to meeting the essential needs of our customers and society, and to solving our customer's problems by creating products and services that are closely related to people's daily lives. We aim to be a company that contributes to the enrichment of lifestyles and culture by creating new value through the collective strength of the group.

## Domestic sales office



### Osaka Head Office

〒541-0052  
3-3-9 Azuchimachi, Chuo-ku, Osaka



### Tokyo Head Office

〒150-0001  
1-3-10 Jingumae, Shibuya-ku, Tokyo

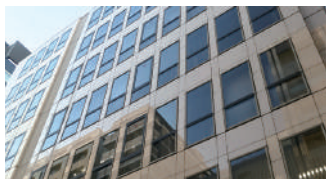
### Shizuoka Office

〒420-0851  
11-7 Kuroganecho, Aoi-ku,  
Shizuoka-shi, Shizuoka  
TAJUSEIMEI Shizuoka Station  
Building 9th floor

### North Kanto Office

〒323-0807  
2-12-42 Joto, Oyama City,  
Tochigi

## Group companies



### Tamurakoma Engineering Co., Ltd.

Building-related materials trading  
company such as buildings and  
houses

〒103-0023  
4-8-16 Nihonbashi Honcho,  
Chuo-ku, Tokyo  
KDX Shin Nihonbashi Ekimae  
Building 8th floor



### Yamashiro Industry Co., Ltd.

Resin molding maker

〒594-0052  
491-3 Sakamotocho, Izumi  
City, Osaka



### Tsucrea Co.,Ltd.

Handicraft / craft materials,  
sewing materials, etc.

〒340-0834  
693-1 Osone, Yashio City,  
Saitama



### Takura Bandage Industry Co.,Ltd.

Manufacture of medical gauze  
and bandages, etc.

〒193-0835  
3-17-10 Sennincho, Hachioji-  
shi, Tokyo



### Takeda Co., Ltd.

Print / plain textile planning and  
production.  
OEM / ODM sales of secondary  
products.

〒541-0052  
3-3-9 Azuchimachi, Chuo-ku,  
Osaka



### Seiko Denki Ltd.

Production of wire harness, etc.

〒669-3314  
106 Kenda, Kashiwabara-cho,  
Tamba-shi, Hyogo



### Mitsumikoma Co.,Ltd.

Plastic molding maker

〒572-0076  
2-21-7 Niwaji Honmachi,  
Neyagawa City, Osaka

### Koma Service Co., Ltd.

Building management / non-life  
insurance agency

〒541-0052  
3-3-9 Azuchimachi, Chuo-ku,  
Osaka

### Kuroda Industry Co., Ltd.

Steel frame processing industry

〒343-0025  
4-19-36 Osawa, Koshigaya City,  
Saitama

### Osoegawa Co., Ltd.

Steel frame construction industry

〒845-0003  
2825-3 Ogimachiwakura, Ogi City,  
Saga

### Nippon Eizai Co., Ltd.

〒193-0835  
3-17-10 Sennincho, Hachioji-shi,  
Tokyo

### Seiko Industrial Corp.Ltd.

Trade business / domestic sales

〒669-4321  
1062 Uegai, Ichijima-cho, Tamba-  
shi, Hyogo

# Tamurakoma's network spread all over the world

A global network that supports our logistics as a trading company. Introducing our global base.



## グローバル拠点

### China

- 1 • **Tamurakoma(Shanghai)Co.,Ltd.**  
• **Shanghai Office**  
Room 5B/5C Shenggao Int'l Bldg., No.137  
Xianxia Rd., Changning Dist., Shanghai, China  
  
**Shanghai Yamashiro Plastic Co., Ltd.**  
No.10, Yeda Road, Yexie Town, Songjiang  
District, Shanghai, China  
  
**Shanghai Sunhit Garment Accessory  
Co., Ltd.**  
Room206, 2nd Floor, Building2, No.9 Luda Road,  
Pu Dong New Area, Shanghai, China 201322
- 2 **Qingdao Office**  
Room NO.912-914 Crowne Plaza Qingdao 76  
Xiang Gang Zhong Road, Qingdao, China  
  
**Yantai Shirokoma Plastic Co., Ltd.**  
No.19, Wuhan Street, Economic Technology  
Development Zone, Yantai City, Shandong  
Province, China
- 3 **Dalian Office**  
Room902, KAIDAN SOHO Unit1, No.96  
ChangJiang EastRoad ZhongShan District,  
Dalian, China

### Malaysia

- 4 **SEIKO DENKI(M)SDN.BHD**  
8, Jala Firma 1/1, PLO 94, Kawasan Perindustri  
anTebrau 1, 81100 Johor Bahru, Johor, Malaysia

### Singapore

- 5 **Da Zhan Marketing Pte Ltd**  
25 Bukit Batok Crescent The Elitist, #10-09  
Singapore

### Thailand

- 6 **TAMURAKOMA (THAILAND) CO.,LTD.**  
Serm-Mit Tower, Unit 2102/3, FL21, 159/35  
Sukhumvit 21Rd.(Asoke), Klong Toey Nua,  
Wattana, Bangkok 10110

### Vietnam

- 7 • **TAMURAKOMA VIETNAM CO.,LTD.**  
• **Ho Chi Minh Representative Office**  
17Floor TTC Building, 253 Hoang Van Thu Street,  
Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam

### Korea

- 8 **Seoul Office**  
Dea Bldg 5f, 11, 8 Gil, Jangchungdan-RO,  
Jung-Gu, Seoul, Korea

### Bangladesh

- 9 **Dhaka Liaison Office**  
4th Floor, No.60, G, Garib-e-Newaz Avenue,  
Sector 13, Uttara, Dhaka-1212, Bangladesh

### Germany

- 10 **Munchen Representative Office**  
Rupert-Mayer-Strasse 44 Building 6407 81379  
Munich, Germany

### France

- 11 **France Office**  
14, Boulevard Poissonniere 75009 - Paris,  
France



# Apparel

We will solve problems as your reliable partner and provide added value.

We not only respond to your wishes, but also make value-added proposals and manufacturing.

We will flexibly respond from planning and proposal to final delivery with know-how accumulated over many years and high information analysis abilities.



## Our strengths

### Abundant fabric / product knowledge and production background

Utilizing the knowledge cultivated in the fabric business, we will propose suitable fabrics for design. We will arrange the optimum production background according to your wishes on a global scale such as Japan, China, and ASEAN countries.

### One team system that enables quick response

We have adopted a one-team system in which a dedicated team handles everything from proposals to production and delivery. We will respond quickly and accurately, and will provide you with a sense of security that you can ask the person in charge.

### "Living" trend information analysis / proposal / transmission ability

I go to overseas exhibitions to get "raw" trend information. The designers will work together to analyze and utilize it in their proposals. It is also sent at our own exhibition planned from scratch.

## Handling products \* Some excerpts. We will respond to other requests.



### Ladies casual

We handle all materials such as fabrics, cut-and-sew, and knits, and handle a wide range of products from young to Mrs. The team analyzes trend information and makes plans and proposals tailored to each customer.



### Men's casual

Starting with suit items, we handle a wide range of casual items such as denim. Recently, we are responding to unisex demand such as converting men's specifications to ladies' products and outdoor demand.



### Sportswear

We handle sportswear such as golf wear, yoga wear, and swimwear. In golf wear, we propose highly fashionable wear that suppresses trends from fabric proposals suitable for design.



### Uniform wear

Mainly offices and services, we handle uniform wear in all fields such as working and medical. We are working with corporations and offices in China and Vietnam to develop materials and fabrics, and QC is stationed at our factories.



### Formal wear

We handle all types of formal wear such as synthetic fabrics, black formal wear, mother needs, and suits. We have made it possible to provide a stable supply of fabrics in collaboration with synthetic fiber manufacturers, and have responded to small lots and quick needs.



### Innerwear

We handle innerwear such as correction camisole, correction girdle, and walking assist spats. We plan and propose designs that are rich in originality, and we are trying to differentiate ourselves by using patented knitting methods.

# Living

We will flexibly respond to all kinds of items with design and planning ability based on abundant experience and achievements.

Utilizing the design, planning ability and knowledge cultivated in the bedding and bedding business that has been passed down for more than half a century, We support a wide range of items from fashion miscellaneous goods to hygiene items.



## Our strengths

### Print-Design planning ability

Inheriting "Tamurakoma of design", we will provide highly original manufacturing with various design and planning capabilities from print design creation.

### Rich knowledge

We have accumulated a wealth of knowledge and know-how through many years of experience and achievements. We will respond flexibly as a reliable partner in case of trouble.

### Wide range of items

We handle all kinds of items, from fashion miscellaneous goods to hygiene items, to the extent that there is nothing you can't do. Please feel free to contact us.

## Handling products \* Some excerpts. We will respond to other requests.



### mattress

Starting with the handling of the outer fabric of the mattress, we are now consistently producing the finished mattress. We walk with our customers, deepen their knowledge, and manufacture high-quality products.



### Nightwear Bedding / Nightwear

The bedding and bedding business that has supported Tamurakoma for over 50 years. We handle most sleep-related items such as outer fabrics for futons, comforters / mattresses, sheets, pillows, and pajamas.



### Kitchen related products

We handle kitchen-related items such as place mats, aprons, and pots. We will propose a plan that has been elaborated in every detail such as items, patterns, colors, and size.



### Fashion accessories

We handle a variety of fashion accessories such as bags, pouches, rucksacks, stationery, accessories, and smartphone-related goods.



### Life miscellaneous goods

We handle a large number of items related to daily life, such as interior-related items such as roll screens, and cushion covers, and environmental improvement items such as dehumidifying sheets.



### Gift supplies

We handle gift products that are listed in catalog gifts. We handle all kinds of items such as fashion miscellaneous goods from planning and proposal to production and delivery.

### Group companies

Tsucrea Co.,Ltd.

Takura Bandage Industry Co.,Ltd.

We are also focusing on building platforms that utilize BtoB sites to flexibly respond to a wide variety of demands.

We have gained a market share as a specialized manufacturer specializing in the manufacture of medical materials.



# Building / Industrial Materials

We will solve your problems with the comprehensive strength of the global Tamurakoma Group.

The Tamurakoma Group, such as Tamurakoma Engineering Co., Ltd., Yamashiro Industry Co., Ltd., and SEIKO DENKI (M) SDN.BHD, will cooperate with each other to respond flexibly and speedily to customer requests. We will do our utmost to face our customers so that we can solve any problems.



## Our strengths

### Quick and speedy response

From planning and design to delivery, we will respond quickly and speedily.

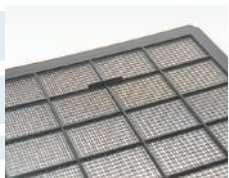
### Information gathering power

The latest information is collected not only through close communication between group companies, but also through exchanges with a large number of business partners who have built up trust.

### Toughness that does not give up until it is resolved

When we receive consultations from our customers, we have taken on the challenge persistently with the attitude of "I will do it until I can! There is nothing I can't do!". It leads to trust and expands the scope of business.

## Handling products \* Some excerpts. We will respond to other requests.



### air filter

We started handling air filters for air conditioners in the 2000s. We arrange from yarn to make mesh materials and manufacture them in cooperation with group companies and business partners.



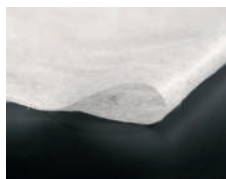
### Resin molded products / assemblies

Together with Yamashiro Industry Co., Ltd., a comprehensive plastic molding company, we manufacture all kinds of resin molded products and assemblies from design to delivery.



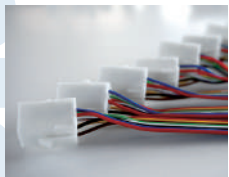
### Various heat insulating materials

We handle various types of heat insulating materials using glass wool. We will propose the most suitable heat insulating material according to the customer's request. Group companies and business partners will work together to respond flexibly.



### Sewing materials

We handle sewing filters using PP honeycomb mesh, non-woven fabric, and brushed fabric as filter media. We carry out consistent manufacturing from proposals to sewing, such as industrial equipment, vehicles / marine superchargers, and filters for commercial cleaners.



### Wire Harness

We manufacture wire harnesses used for industrial products in Johor Bar, Malaysia. We are developing global transactions with customers in Europe, etc., centered on customers in Malaysia and Singapore.



### Building materials for housing

We can propose all kinds of products from detached houses to wooden buildings such as apartments. We support all types of housing-related products, including exterior / structural material-related products, interior-related products, water-related products, and exterior products.

### Group companies

**Tamurakoma Engineering Co., Ltd.**

A trading company that handles building-related materials such as buildings and houses.

**Yamashiro Industry Co., Ltd.**

A resin molding manufacturer established in 1982.

**Mitsumikoma Co., Ltd.**

An insert molding manufacturer with high creativity, safe and reliable service.

**SEIKO DENKI(M)SDN.BHD**

Produces wire harnesses for industrial products such as home appliances, cars, semiconductors, and industrial equipment.



# Material

We develop materials and fabrics that meet your needs, and respond quickly and speedily with the stock function.

We not only accurately detect trends, but also value conversations with our customers and develop materials and fabrics that meet their needs. By stocking the fabric, we have a system in place to respond quickly.

## Our strengths

### Strong product power suitable for needs

We are developing products with outstanding functionality and print designs by eliciting customer needs and developing materials and fabrics based on our extensive knowledge.

### Production background that has been built up over many years

Building strong relationships of trust with suppliers such as yarn manufacturers, processing plants, and manufacturers, enables speedy development and flexible response in a trinity.

### Quick response with fabric stock

Available in color stock from functional synthetic fiber materials to natural materials, this product can be shipped in small quantities and quickly handled.

## Handling products \* Some excerpts. We will respond to other requests.



### C2C

Recycled polyester brand that reuses waste clothing etc.



### Re:RISE

Earth-friendly and sustainable recycled cotton brand



### Comfeel

Polyester fabric of knit material like textile



### POLICOTT

Polyester fabric that feels like cotton



### Natural materials

We handle natural materials such as linen and cotton.



### Print

We accept consultation on printing regardless of the material.

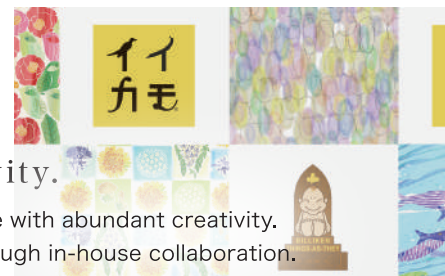
### Group companies

**Takeda Co., Ltd.** — We plan and produce prints and plain textiles, and sell OEM and ODM secondary products.

# Brand

We will create new value from brand x manufacturing with our ability to collect information and abundant creativity.

We are sensitive to the needs of the world and plan and propose from the customer's perspective with abundant creativity. We will respond flexibly and meticulously by taking advantage of the manufacturing function through in-house collaboration.



## Our strengths

### Brand proposal power based on rich ideas

We will always keep an eye on the needs and trends of the world, and plan and propose with abundant creativity, "Isn't it interesting to combine these?"

### Scheme utilizing manufacturing function

With the manufacturing function through in-house collaboration, it is possible to instantly shape the image.

### A small number of elite fine-tuned responsiveness

With a small number of elite teams, it is possible to provide detailed support with a small turn. We will respond flexibly and promptly according to the customer's request.

## Handling products \* Some excerpts. We will respond to other requests.



### Billiken

God of happiness born in the United States in 1908



### Misuzu Uta

A project to design the poems of the children's poet Misuzu Kaneko



### iicamo

A brand that sends camouflage with animals and nature as a motif



### FOLBOT

American kayak brand founded in 1933 revives in Japan



### Henry Cotton's

Italian fashion and sports brand founded in 1978



### CREA

Bungei Shunjusha's lifestyle magazine "CREA"

### Group companies

**Tsuecrea Co., Ltd.** —

We propose and supply products with planning ability to major and specialty stores, focusing on handicraft / craft materials and sewing materials.

# Company profile



Trade name	Tamurakoma Co., Ltd.
Founded	1894 (March 15, 1894)
Established	1918 (April 30, 1918)
Capital	1.24 billion yen
President and CEO	KIYOHITO HORI
Sales (consolidated)	99.1billion yen (fiscal year ending March 2023)
Number of employees	617people (as of March 31,2023)

board member	Representative HIROYUKI UEKI
	President KIYOHITO HORI
	Senior Managing Director TOMOYUKI MATSUMURA TOSHIHARU UEKI
	Director KIYOTOMO FUJIWARA NORIYUKI KITAMURA
	Auditor KEN YAMAMOTO TOSHIAKI KUBOI YASUKI MINESHIMA
	Operating officer NORIO INOUE / HIROSHI TOUNAKA
	(As of 23, 2023)



# Announcement of financial results / Organization chart

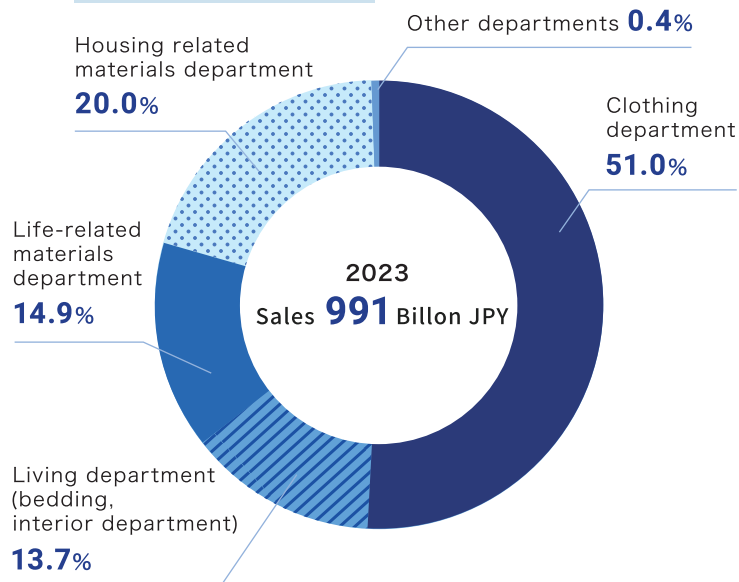
## Announcement of financial results

### Consolidated financial statements

[Unit:1million yen]

Subject	By period	As of March 31,2023 (consolidated)
Amount of sales		<b>99,170</b>
Ordinary profit		<b>2,463</b>
Net income		<b>1,495</b>
Capital		<b>1,240</b>
Net assets		<b>31,587</b>
Total assets		<b>73,533</b>

### Sales ratio by item



## Organization chart

